

Message Text

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12

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 DRC-01 RSC-01 /014 R

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DRAFTED BY COM:APLANAGAN

APPROVED BY EB/OCA/REP:LAKLIEFORTH

BEWT/COMM:RSTECHSCHULTE

BEWT/COMM:MLEVINE

OEWTD/BEWT/COMM:SABRAHAMSON

EUR/EE:RCHRISTENSEN

EB/EWT:SHAAS

EUR/EE:RCHRISTIANSEN

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R 182119Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

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E.O.11652:NA

TAGS:ETRD,BGEN,RO

SUBJECT: CUMMINS ENGINE PROJECT - ROMANIA

REF: BUCHAREST 3020

1. CUMMINS REPRESENTATIVES HACKETT AND EHRAHJIAN MET WITH STOICA IN CHICAGO DURING LATE. JUNE. STOICA ORALLY RAISED IDENTICAL GOR PROBLEMS WITH CUMMINS PROPOSAL AS REPORTED IN BUCHAREST 2498. CUMMINS ORAL RESPONSE FOLLOWED LINES SET FORTH IN STATE 130042, AND V.P. BOLL BELIEVES BALL NOW ONCE AGAIN IN ROMANIAN COURT FOR DEFINITIVE ANSWER.

2. COMPANY PUZZLED BY GOR FAILURE TO COMPREHEND CUMMINS NEED FOR EARLY RESPONSE. BOLL WOULD APPRECIATE EMBASSY ASSISTANCE IN TAKING APPROPRIATE OCCASION TO IMPRESS UPON GOR THAT CUMMINS NEED FOR RESPONSE IS BASED ON ITS COMMITMENT TO PURCHASE ENGINES UNDER ITS PROPOSAL. THIS CALLS FOR CUMMINS LIMITED OFFICIAL USE

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TO PURCHASE 40 ENGINES PER DAY DURING EARLY NZEARS OF CONTRACT,

TAPERING OFF TO 20 PER DAY IN LATER YEARS. THESE
ROMANIAN PRODUCED ENGINES ARE AN IMPORTANT PART OF
THE COMPANY'S PLANNING TO MEET PROJECTED CUSTOMER
DEMAND IN THE LATE 70'S. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, DIESEL ENGINES, PROGRAMS (PROJECTS)
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Draft Date: 18 JUL 1974
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: ShawDG
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Disposition Date: 28 MAY 2004
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30 JUN 2005

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